JOB DESCRIPTION

Field Sales Officer

Job Role: Sales Officer - CASA
Industry: Banking & Financial Services (BFSI)
Employment Type: Full-Time
Salary: ₹2.5 LPA
Performance Incentives: Up to ₹60,000 per month (**Based on performance**)

About the Role

We are looking for enthusiastic and motivated graduates to join as **Sales Officers** with **a prominent bank.** The role involves interacting with customers, understanding their financial requirements, and promoting relevant banking products and services.

Key Responsibilities

- Acquire new customers through field sales and customer interactions.
- Assist customers with account opening and onboarding
- Build and maintain strong relationships with customers.
- Promote relevant banking and financial products
- Identify and approach potential customers for banking products and services.
- Understand customer requirements and recommend suitable banking solutions.
- Generate leads through various channels, including customer referrals and market visits.
- Achieve assigned monthly sales and business targets.
- Follow up with prospective customers and convert leads into customers.
- Ensure a positive customer experience and provide necessary assistance.
- Maintain accurate records and follow the bank's processes and guidelines.

Compensation:

Component	Details
Fixed Salary	₹2.5 LPA
Performance Incentives	Up to ₹60,000 per month
Incentive Basis	Performance & achievement of targets

Employee Benefits:

- **Medical Benefits** – Medical/health insurance benefits as per company policy.
- **Term Insurance** – Term life insurance coverage as per company policy.

- **Performance-Based Incentives** – Opportunity to earn incentives of up to ₹60,000 per month based on performance.
- **Career Growth** – Opportunities for professional growth based on performance and experience.

Why Join?

- Opportunity to start a career in the **Banking & Financial Services industry**.
- Structured learning and on-the-job experience.
- Opportunity to develop **sales, communication and relationship-management skills**.
- Attractive performance-based incentives.
- Medical and insurance benefits.
- Career growth opportunities based on performance.

Register Now:

https://forms.gle/ZttJSwXA13o4cFi99